Find the Local Classifieds pages in the			
Make a list of the different items f	or sale. Look for the strag	p headings.	

Fill out this table with the details about three items for	sale

Item for Sale	Details	Price

Find the most expensive	and the lea	ast expensive	item for	sale

	Item	Price
Most expensive		
Least expensive		







Write a classified advertisement for something at home you could sell on the coupon below.

Hit your target market head on! Choose your local classifieds and use these handy hints to ensure your advertising really works for you:

1. Make your message clear

Ensure the details are laid out nice and neatly for the reader and most importantly make sure your price and contact details are clear so your customer can do business with you!

2. Make your ad eye-grabbing

Get their attention with an advert that stands out. Use big, bold headings, attention-getters or a well-chosen splash of colour to make your mark.

3. Make your brand known

If you are selling a brand item, make sure the buyer is aware of it! Stating the brand in your classified ad justifies the selling price of the item.

4. Make your audience interested

The key is to invite interest. If you're selling a car, state the make, model, features and if possible include a photo in your advert. It's a good way of attracting buyers that are genuinely intrigued by the item you are selling.

	ve got somet ssifieds for F								
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Street Add	dress:								
Contact P	hone Numbe	er:							
	fress:								
Newspape	er:								
	lome Delivery	COSIONIEL: [162	1360					
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Please	tick this box if	you do not	wish to red	regarding ceive mar	keting m		your local		INES 1

